

Common Sector Competencies

Common Sector Competencies are the key strengths and essential qualifications for employee performance across primary industries and business sectors.

Fundamental core

- Focus on the customer
- Drive results
- Collaborate
- Instill trust
- Plan and align
- Read for information
- Use basic applied mathematics

Advanced leader

- Display courage
- Manage ambiguity
- Solve complex problems
- Speak influentially
- Self-develop
- Manage projects
- Attract and develop talent

- Manage complexity
- Value differences
- Think critically
- Listen actively
- Write effectively
- Be flexible and adaptable

- Demonstrate business insight
- Cultivate innovation
- Build effective teams
- Interpret and apply data

Price of admission

Competitive edge

DEFINITIONS

The **Common Sector Competencies** model groups competencies based on needs identified across all sectors of the workforce.

Fundamental core competencies are basic, entry-level skills candidates must have for hiring consideration.

Advanced leader competencies are necessary for advancement or management consideration.

Competencies considered **price of admission** are skills important across all areas and are easier to develop through training.

Competencies in the **competitive edge** group are less intuitive, more difficult to develop and are in short supply.

As a result, competencies in the yellow quadrant are easier to fulfill, while those in the blue quadrant are more difficult.

